

Viyu Network Services Press Release

Viyu Network Solutions

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Component Shortages & Logistics Challenges

As we see bright signs of emerging from the pandemic, the market continues to struggle with setbacks including component shortages. Global logistic challenges continue, which unfortunately lead to incremental cost increases from our suppliers, especially across DRAM, SSD, LCD panels, integrated circuits and graphic cards.

If we look at memory only, PC DRAM prices are forecasted to increase by 23-28% QoQ in Calendar Q2 alone due to the increased production of notebook computers (source: Trendforce & Lenevo)

The PC industry is still expected to continue to struggle with severe shortages across multiple component categories for at least 2021 before we hope to see the situation ease. Additionally we see these shortages reflected in network components as well.

Viyu works across our partner base to mitigate this situation through our ability to source products from multiple manufacturers and suppliers. We are working with our supply chains to limit customer impact as much as possible. Our executive leadership team have continued close engagements with existing suppliers to prioritize allocation and long-term agreements in addition to qualifying new suppliers where possible.

However, despite our considerable efforts to maximize supply/logistics chain while maintaining costs, the severity of component shortages compounded with supplier costs will impact component pricing and delivery for the foreseeable future. This is being reviewed on an ongoing basis to align with industry dynamics. Your dedicated account team will work closely with you and your team to provide more details and possible alternatives.

We understand the challenges and impacts these supply shortages may have on your business. As a valued customer your satisfaction remains our top priority and we will continue to work tirelessly to help mitigate the impact as much as possible. Again, thank you for your partnership, patience, and trust in Viyu.

We appreciate your continued and valued patronage.

- Viyu Management

If you are experiencing difficulties in sourcing products please reach out to us at

viyuinfo@viyu.net or call us at 469-364-6250.

Allow us to leverage the breadth of our supplier resources to see if we can meet your business need or leverage our vArida cloud environment to alleviate sourcing problems all together!